

# NEWS RELEASE

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OHM's First Quarter EPS Up 60 Percent to 8¢; Net Revenues Rise 9 Percent on 56 Percent Jump in Government Revenues; Contract Backlog remains at \$1.7 Billion;

#### For Immediate Release

Findlay, OH, April 27, 1995 -- OHM Corporation (NYSE:OHM), a leading hazardous waste remediation firm, today announced that for the quarter ended March 31, 1995, net income rose 60 percent to \$1.3 million, or 8 cents per share versus \$805,000 or 5 cents per share for the first quarter 1994, and net revenues increased 9 percent to \$56.5 million, as compared with \$51.8 million for the first quarter 1994.

"Again this quarter we saw the continued ramp-up of government spending under term contracts awarded to the Company in the past two years. Government agencies are indeed following through on their commitments to spend for cleanups," said James L. Kirk, Chairman, President and Chief Executive Officer.

"In addition to the improved financial performance, there have been other positive events since the beginning of the year. As we successfully converted contract backlog into revenues, we were able to maintain our \$1.7 billion contract backlog at the same level as year-end 1994. We received additional contract awards, including contracts for work at Department of Energy facilities.

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"Additionally, in March we welcomed Wayne Huizenga, former Chairman and Chief Executive Officer of Blockbuster Entertainment Corp. and now Vice Chairman of Viacom Inc., as a significant, new shareholder. We are pleased to have Mr. Huizenga's well-respected business expertise available to us during this period of rapid expansion of the Company," Mr. Kirk noted. In March, Mr. Huizenga and the Huizenga Family Foundation purchased one million shares of newly issued OHM common stock and options to purchase an additional one million shares for a total purchase price of \$10 million. The \$10 million of proceeds was used to reduce debt.

"We continue to press forward on the previously announced merger of the hazardous and nuclear waste remediation units of Rust International Inc. (NYSE:RST). We are looking forward to completion of the transaction in the second quarter, subject to shareholder approval."

#### Government Sector Projects Drive Revenue Gain

In the first quarter, net revenues rose 9 percent to \$56.5 million from \$51.8 million. Revenues from the government sector, which contributed 75 percent to total net revenues, gained 56 percent. Revenues from Navy contracts rose almost fivefold over the 1994 first quarter. While private sector revenues declined 43 percent from the 1994 first quarter, the Company noted last year's first quarter included significant revenues from a large project. Excluding those revenues, there was a 9 percent decline in the private sector revenues, reflecting the sluggish demand in that sector being experienced industry-wide.

### Operating Earnings Rise 69 Percent on Higher Margins

For the first quarter, operating income climbed 69 percent to \$5.2 million from \$3.1 million a year ago, while operating income as a percent of net revenues increased to 9.2 percent compared with 6.1 percent in last year's first quarter. Driving the growth in operating income were higher revenues from the government sector, an improved gross margin and greater utilization of the Company's infrastructure. For example, selling, general and administrative expenses declined to 13.6 percent of net revenues in the first quarter 1995 from 14.1 percent for the same period in 1994.

## Backlog Trend Supports Shift in Market to Clean-Up

During the first quarter, delivery orders under term contracts with government agencies, primarily the U.S. Navy and the U.S. Army Corps of Engineers, were (more)

approximately \$100 million, a dramatic increase from the \$13 million received in the first quarter of 1994. This commitment of funds caused obligated contract backlog, representing firm commitments and delivery orders under government term contracts, to increase 47 percent to \$272 million from a year ago.

"Our strategic plan is to focus on hazardous waste remediation and to capture larger, multi-year contracts as the market shifts from studies and assessments to the actual cleanup of hazardous waste," Mr. Kirk said. He added, "The most compelling indicator of this trend is in the Department of Defense where a higher percentage of its environmental budget is being allocated toward actual cleanups."

With nearly 26 years of experience and the successful completion of more than 19,000 projects, OHM is a leading nationwide environmental remediation firm and a major emergency response contractor. The Company provides a broad range of physical, chemical, biological, and thermal treatment technologies to clean up hazardous waste through its 29 locations in the United States. OHM provides its services to a diverse client base in the private sector including petroleum, chemical, transportation, and general manufacturing firms as well as the public sector including the U.S. Army Corps of Engineers, the U.S. Departments of the Navy and the Air Force, the U.S. EPA, and at U.S. Department of Energy facilities.

# **OHM Corporation**

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In Thousands, Except Per Share Data)

<b>QUARTER ENDED MARCH 31:</b>	1995	1994
	(Unaudited)	
Gross Revenues	\$80,217	\$75,031
Net Revenues	56,549	51,811
Gross Profit	12,910	10,384
Selling, General and Administration Expense	7,681	7,287
Operating Income	5,229	3,097
Net Income	\$1,287	\$805
Net Income Per Share	\$0.08	\$0.05
Weighted Average Number of Common and		
Common Equivalent Shares Outstanding	15,705	<u>16,271</u>